

22 December 2008

**NEXUS MANAGEMENT PLC**  
(“Nexus Management” or “the Company”)

**Trading update**  
**Update on Nerd Force, PD Financial and New Contract win.**

- **Trading for the year ended 30 September 2008 in line with market expectations;**
- **Seven new Nerd Force franchises in the US;**
- **New Austrian Nerd Force master franchise;**
- **Re-structuring of PD Financial debt; and**
- **JobsInTheUS hosting contract win**

**Trading Update**

The Board are pleased to announce that trading for the year ended 30 September 2008 is in line with market expectations. Trading since the year end has also been in line with market expectations despite a reduction in the level of income from certain of our clients. Management has sought to mitigate the effect of lower income levels on the Company’s profitability by taking early action to reduce operating and corporate costs. The Board is acutely aware of the significant slowdown in the economy and is closely monitoring all aspects of its business so that, if further cost cutting is required in the future it can be effected quickly.

**Nerd Force Update**

Nerd Force Franchise Company, the wholly owned subsidiary of Nexus Management, is pleased to announce the launch of Nerd Force in Austria with the planned roll-out of in excess of 100 franchise territories over the next five years, and the establishment of a service centre near Vienna under the Nerd Force brand to provide help desk services for Nerd Force franchisees in Central Europe, specifically Austria, Germany, Poland, Hungary, the Czech Republic, Slovakia, Slovenia, Croatia, Serbia, Macedonia and Switzerland.

In Austria, the Board believes the franchise territories are capable of yielding significant annual revenues from managed services and create jobs not only in Eisenstadt and throughout Austria, but also in Mainz, where the Nerd Force/Nexus data centre is based. There is further significant upside potential from the planned roll-out into Germany and the surrounding countries.

Nerd Force already has an existing franchise in Macedonia, which was set up in August 2008 by Ilir Sela, the Nerd Force founder and current managing director, and a further 11 franchises in the US, specifically in New York and Florida.

The Company conducted its first formal new franchisee training session in October 2008 in Brunswick, Maine. The new franchisees were trained on Nerd Force systems, order processing and the powerful suite of managed services provided by the Company which are available to them to sell onto their clients.

### **PD Financial Update**

The trading performance of PD Financial since it signed a 10 year agreement with a leading US issuer of private label credit cards in May 2008 has been encouraging with current unaudited daily revenues in excess of \$500,000. However, the month on month improvement in trading is at a slower rate than the Board's expectations, principally due to delays in securing additional funding as a result of the global economic crisis.

In order to assist its likely success in securing new funding, PD Financial has sought to renegotiate the terms of its outstanding debt of approximately \$4.6 million with the Company.

The new terms that have been agreed in principle (but are subject to final legal documentation) are as follows;

- The Company will convert \$2 million of the outstanding debt into 457,059 preferred shares in PD Financial at \$4.38 per share, being the same price PD Financial agreed to pay in February 2008 for those shares at a time when PD Financial was unable to trade because it had lost its credit provider.
- \$260,000 of the interest and charges to date is to be added to the \$2 million, 8 per cent. loan note currently due for repayment in July 2009. PD Financial have been granted an option to extend the repayment date of this loan note to 31 December 2009 in return for an increased interest rate of 15 per cent. per annum.
- \$20,000 in cash on completion.
- Interest payments on the \$2.26 million 8 per cent. loan note to be paid monthly.
- The balance of the debt outstanding will be converted into a 10 per cent. stake in a B2B business to be established by PD Financial. PD Financial will have an option to acquire this stake back from the Company in five years time valuing the B2B business at a multiple of five times its annual operating profit at that time.

In the event that the structure and terms of the debt were not renegotiated, the Board believes PD Financial would be less likely to secure additional funding and as a consequence its growth would be restricted. This, in turn, would have reduced the value of the Company's investment in PD Financial and significantly impaired the value of the perpetual marketing agreement.

The potential value of the stake in B2B is difficult to quantify as it has not yet commenced trading. However, the Board believes renegotiating the Company's debt will remove certain obstacles to PD Financial securing additional funding, in order to launch the B2B business and grow its existing B2C business.

Following the renegotiation of the debt the Company will hold 15.5 per cent of the issued share capital of PD Financial.

Completion of these arrangements is expected to be finalised by 31 January 2009.

### **JobsInTheUS hosting contract win**

JobsintheUS, a market leading provider of localised job boards and job recruiting services, operating state specific job internet sites since 1999, has selected Nexus Management to host its entire internet infrastructure at its data center facility in Brunswick, Maine. The contract is worth approximately \$250,000 over a 2 year period.

The general manager of JobsintheUS, Sam Eddy, cites Nexus Management's **"strong combination of data centre assets, 24 by 7 on site technical staff and expertise in the specialised field of server management as the driving factors in our decision. Nexus' facility will allow JobsInTheUS to continue to scale its growth with the confidence our server environment will be available for our customers."**

Roger Richardson, Nexus Management CEO stated, **"JobsInTheUS' decision to trust Nexus with their infrastructure is a testament to the investment we have made in the Brunswick data centre not only in the infrastructure of the facility, but in our technical staff and systems. We are excited that a company with such a vast geographic reach as JobsInTheUS sees the value of Nexus and we are looking forward to working with them."**

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### **About Nexus Management plc**

Nexus Management is a growing specialist IT Managed Services Provider. Nexus has two key markets: the UK and the US, where it can offer its customers 24 hour support. Nexus specialises in Remote Server Management, Disaster Recovery, Data Storage, Help-Desk, Desktop Support and Wide Area Network Management and Monitoring - providing Enterprise calibre technical support.

Nexus is quoted on AIM, a market of the London Stock Exchange. For further information on the Company, please visit [www.nexusmgmt.com](http://www.nexusmgmt.com)

### **About PD Financial Corp.**

PD Financial Corporation, a privately-held information-based direct retailer of brand-name consumer products is 'making luxury affordable' by offering consumers financing and low monthly payments through its private label credit card. Headquartered in Los Angeles, PD Financial uses proprietary models and data mining techniques to target consumers through its catalogues and the web. PD Financial offers leading brand-name consumer electronics, computers, home products, fashion accessories, cosmetics, jewellery, home entertainment and other luxury products.

### **About Nerd Force**

Nerd Force is a provider of onsite and managed computer and technology services supporting small business and residential computer users in the New York Metro area. Founded in 2003 by Ilir Sela, it was managed as an owner operated computer repair shop in Staten Island.

### **About JobsInTheUS**

Founded in 1999, JobsInTheUS is one of the fastest-growing local job Internet sites both in terms of unique visits to the Web sites and jobs posted. Headquartered in Westbrook, Maine, the company specializes in state-specific job Internet sites where qualified candidates who want to work in a particular state find a match with local employers at a lower cost for employers than other recruiting methods.